



## Thomas Cook Flying High with Honeywell Performance Range

With around 800 high street stores, 19m passengers a year and over 30,000 employees, Thomas Cook is one of the world's leading leisure travel groups.

In 2007 the Thomas Cook Group Head of Security Steve Nelson determined the business requirement for a compact digital video recording solution for each store, easy enough for a store manager to use. After undertaking a thorough examination of the DVR equipment market Steve approached Challenger 2 Limited, a national security company based in Bristol, who recommended a short list of three potential DVR solutions that met the minimum standard required by Thomas Cook. Following a further review process Steve Nelson chose the Honeywell HRDP Performance Series Digital Video Recorder, which has been used to replace the company's existing VHS recording systems in each store.

"As soon as Challenger 2 approached Honeywell with this project, I knew the HRDP Performance Series Digital Video Recorder (DVR) would fit perfectly," said Bob Atkin, UK South Regional Sales Manager at Honeywell Systems Group.

"This was a major project and it was important that we designed a system that met both the demanding requirements of Thomas Cook and satisfied our installation and maintenance support criteria," said David Nugent, UK General Manager at Challenger 2.

Providing an advanced feature set and with cost-effective pricing, the Honeywell HRDP Performance Series is an ideal DVR for a wide variety of surveillance applications for small to medium-sized retail, financial, warehouse, and educational facilities. The availability of

web browser remote access in addition to remote software means that the HRDP provides new application possibilities to suit customer requirements. Business owners or Security Managers can check on their businesses from virtually any location using a PC with a web browser and internet access. A similar feel and operation to that of the Honeywell Fusion range makes the HRDP easier for installers and customers to adopt.

The HRDP Performance Series DVR has been installed in all of the Thomas Cook stores, with a mix of 4, 8 and 16 channel DVRs, dependent on the size of the store.

“Our UK & Ireland store network employs over 5,000 of our people and it is imperative to create the safest possible working environment for them. The deterrent value of CCTV remains a matter for debate, but providing the police with good quality images of criminals to aid a conviction is a key element of my crime reduction strategy and the Performance DVR is intuitive enough for a non technical person to both operate and secure evidence from, increasing the likelihood of obtaining a conviction following an incident. We are delighted with the Honeywell product expertly installed and serviced by Challenger 2,” commented Steve Nelson at Thomas Cook.

## About Challenger 2

Challenger 2 is a global security solutions business with clients located worldwide. The company provides integrated solutions from full dynamic risk assessment to professional installation and planned preventive maintenance. It provides cost effective, leading edge technology from remote monitoring of CCTV systems to intelligent alarm systems. Its special project group works with international businesses and government to provide active and passive systems to the highest standards. Challenger 2 aims to ensure that security solutions are integrated and respond to customers' unique requirements, and to help and assist customers in ensuring that their businesses and staff are protected and secure.

**For more information about the companies involved in this project, see the web links:**

Honeywell Security & Data Collection  
[www.honeywell.com/security/uk](http://www.honeywell.com/security/uk)

Challenger 2 Global Security Solutions  
[www.challenger2.co.uk](http://www.challenger2.co.uk)

Thomas Cook  
[www.thomascook.com](http://www.thomascook.com)



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Bob Atkin,  
UK South Regional Sales Manager

**Challenger 2**  
GLOBAL SECURITY SOLUTIONS



## More Information:

Honeywell is a \$38 billion global diversified technology and manufacturing leader. Over \$9 billion of the company's revenue is generated by its businesses in the Europe, Middle East and Africa region. Honeywell opened its first office outside of the US in The Netherlands in 1934. Honeywell operates in over 35 countries in the EMEA region and employs more than 30,000 people. Honeywell's presence has grown and continues to expand through acquisitions and by building on its great position in good industries, offering innovations to our customers worldwide. Each of our businesses - Aerospace, Automation and Control Solutions, Transportation Systems and Specialty Materials - are engaged in manufacturing, sales and services across the region to serve global customers. Honeywell also invests in R&D across the region with global engineering and innovation centers in Romania and the Czech Republic.

### For additional information,

please visit [www.honeywell.com/security/uk](http://www.honeywell.com/security/uk)

### Honeywell Security & Data Collection

Honeywell Systems Group  
Aston Fields Road  
Whitehouse Industrial Estate  
Runcorn  
Cheshire  
WA7 3DL  
Tel: 08448 000 235  
Fax: 01928 701 063  
[www.honeywell.com](http://www.honeywell.com)

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