

Monks Park School, Bristol- Case Study

An inner city secondary school with circa 1000 pupils, Monks Park has 4 dedicated ICT Suites of 31 desktop computers, each room is also equipped with ceiling mounted digital projector and wall mounted Interactive whiteboard. Each room's equipment value is in excess of £15,000.

The school had moved into a purpose built PFI school, security from theft from the IT suites was not a priority but petty, deliberate vandalism and computer misuse was a rising concern and impacted on the day to day availability of equipment for teaching and learning.

The school building is provided with full Facilities Management- the FM contracted provider of Intruder /Security and Fire was contacted and a quote provided.

Nick Steadman, ICT Manager at the school, required an easy to use and robust recording solution that had little impact on his day to day activities, *"I felt that that the initial quote from the FM provider did not meet my needs and so I started to look around for alternative suppliers"*

Via internet research, Nick got in contact with a number of DVR solutions providers but it was Challenger 2 that immediately sprang to the top of the pile, they took on board the needs of the school and arranged a site visit to obtain a full understanding of our requirements.

Many providers of non educational supplies are dismissive when contacted by a school, they think that schools are either an easy touch or will not have the funds to complete significant tasks.

It was apparent from the very first phone call to Challenger 2, that they were willing to listen to the schools requirements before recommending any type of solution, after discussion they were extremely professional and very diligent in explaining every facet of the recommended solution.

Nick Steadman says *"Challenger 2's commitment to excellence has continued past Pre Sale, Quotation, Installation and Handover, even now, some 2 years since the installation I am still in regular contact with the Challenger 2 team-they mostly call me to make sure all is well or to arrange an annual low cost maintenance visit."*

"The solution provided by Challenger 2 does exactly what I wanted, it works and keeps working! I only ever view footage as required knowing that the system is always up and running. Vandalism is now zero- I can even see what the students are viewing on their screens and they know it."

"Additionally, despite not being installed for theft purposes- the system perfectly recorded the solitary theft via break in which resulted in a conviction"

"I am still very pleased that I chose Challenger 2 as my solution provider, the solution was very competitively priced, excellently installed and the continuing service level still exceeds expectation- I have no hesitation in recommending them"